NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE TABLE OF CONTENTS YEARS ENDED SEPTEMBER 30, 2014 AND 2013

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees New Jersey Institute for Social Justice

I have audited the accompanying financial statements of New Jersey Institute for Social Justice (a nonprofit organization) which comprise the statements of financial position as of September 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United State of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Jersey Institute for Social Justice as of September 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, I have also issued a report dated December 29, 2014 on my consideration of New Jersey Institute for Social Justice's internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering New Jersey Institute for Social Justice's internal control over financial reporting and compliance.

Janux M. Word

December 29, 2014 Hillsborough, NJ

NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2014 AND 2013

	2014	2013
Assets		
Current assets Cash & cash equivalents	\$ 666,864	\$ 697,893
Investment securities Grants receivable Accounts receivable	6,523,808 = 147,800	6,737,628 10,636 22,590
Prepaid expenses	40,857	16,510 7,485,257
Property & equipment	183,943	183,943
Furniture & fixtures Leasehold improvements	36,127	36,127
I and address to depress the control of the control	220,070 (210,142)	220,070 (205,636)
Less accumulated depreciation	9,928	14,434
Other assets		
Security deposit	11,643	11,643
	\$ 7,400,900	\$ 7,511,334
Liabilities & Net Assets Current liabilities		
Accounts payable & accrued expenses	\$ 64,175	\$ 26,375 164,161
Grants received in advance	393,515 457,690	190,536
Net assets Unrestricted		
Undesignated	358	22,069
Board designated	6,942,852 6,943,210	7,298,729 7,320,798
	\$ 7,400,900	\$ 7,511,334

NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE STATEMENTS OF ACTIVITIES YEARS ENDED SEPTEMBER 30, 2014 AND 2013

	ed t Total		- \$ 232,586 - 221,824 - 454,410		303,791		100 170 EV		767	568,		64 210,864		39 20 039	(41,	2		1,375			1,966,826				733,398	169,975	333,116	1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	200,872	171,620	372,	I, 994, 4	45 (27,581)	884 7,348,379	29 \$ 7,320,798
2013 Unrestricted	Board Designated Endowment		\$ 4			~	1, <	4		96		210,864	753,006	20.039				2 2	(000)		81 17,8			9	8	5	0 1)	2	0	2 2	l.	(6) 17,845	7,280,	69 \$ 7,298,7
	Operations		\$ 232,586		303,79	NO8 C9	00,20	6/,084	, r	\Box								1,375	000 500	777	1,948,98			385,426	73	169,	333,116	1,021,	200,872	171,	372,	1,994,	(45,426)	67,49	\$ 22,0
	Total		\$ 178,182 138,255 316,437		379,375	10 288	TO, 200	1 0	131,250	620,913		171,408	343,251	000 00	(40,536)	494,123		2,957			1,434,430			240,212	659,129	108,683	381,739	0110001	224,321	197,934	422,	1,812,018	(377,588)	7,320,798	\$ 6,943,210
2014 Unrestricted	Board Designated Endowment		v _r		ij	İ	0 3	1		i k		171,408	343,251	000 00	(40,536)	494,123		ji ji	00000	N	(355,877)			*	10	1	3 3		ij	1	1.	t)	(355,877)	7,298,729	\$ 6,942,852
37.0	Operations		\$ 178,182 138,255 316,437		379,375	0000	TO, 288	7	131,250	620,913		3	t	ij	į	E		2,957	000	000,000	1,790,307			240,212	659, 129	108,683	381,739	T, 303, 103	224,321	197,934	422,255	1,812,018	(21,711)	22,069	\$ 358
		Public Support	Contributions Special event, net of direct expense	Grants	Foundations	Government	Department or	Protection	Newark Workforce Investment Board	Port Authority of NY & NJ	Investment Income	Interest & dividends	ent	Equity earnings of real estate	Tess investment management fees		Other Income	Miscellaneous	Net assets released from	restriction & designation	Total income	Functional Expenses	Program services			Urban Assets	Legal	Santing services	supporting services Management & general			Total expenses	Increase (decrease) in net assets	Net assets, beginning of year	Net assets, end of year

NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2014 WITH COMPARATIVE TOTALS FOR 2013

(See page 6) 2013	Total Expenses	1,204,482	315,744	1,520,226	23,195	5,165	34,654	114,207	154,209	18,651	13,406	20,853	16,710	10,563	3,461	10,096	5,047	4,696	349	11,235	7,663	8,049	5,073	1,987,508	6,899	1,994,407
	Total Expenses	1,024,271 \$	242,863	1,267,134	19,767	5,209	2,674	121,638	176,845	79,752	14,769	30,694	16,541	7,468	3,682	13,033	6,964	13,834	352	12,644	5,622	2,139	6,751	1,807,512	4,506	1,812,018 \$
	Total	\$ 249,554 \$	59,171	308,725	Ü	1,013	Ü	61	43,086	30,398	3,598	7,478	4,030	1,819	897	3,175	1,697	3,371	98	3,081	1,370	521	6,751	421,157	1,098	\$ 422,255 \$
Supporting Services	Fund Raising	\$ 123,179	29,207	152,386	9)	200	19	30	21,267	7,847	1,776	3,691	1,989	868	443	1,567	838	1,664	42	1,521	919	257	a	197,392	542	\$ 197,934
	Management & General	\$ 126,375	29,964	156, 339	10	513	70	31	21,819	22,551	1,822	3,787	2,041	921	454	1,608	859	1,707	44	1,560	694	264	6,751	223,765	556	\$ 224,321
2014	Total	774,717	183,692	958,409	19,767	4,196	2,674	121,577	133,759	49,354	11,171	23,216	12,511	5,649	2,785	9,858	5,267	10,463	266	9,563	4,252	1,618	3.	1,386,355	3,408	1,389,763
	Legal	234,896 \$	55, 696	290,592	4.287	954	C	57	40,556	14,964	3,387	7,039	3,793	1,713	844	2,989	1,597	3,173	81	2,900	1,289	491	Ē	380,706	1,033	381,739 \$
Section Services	Urban	62,061 \$	14,715	1	ij	252	E	8,974	10,715	3,954	895	1,860	1,002	452	223	790	422	838	21	166	341	129	Ë	108,410	273	108,683 \$
	Workforce Development	1	86,459	451,099	15.480	2,531	2,674	54,078	62,957	23,230	5,258	10,927	5,889	2,659	1,311	4,640	2,479	4,924	125	4,501	2,001	762	ī	657,525	1,604	\$ 659,129 \$
	Equal	ļ	26.822	139,942	ū	459	t	58,468	19,531	7,206	1,631	3,390	1,827	825	407	1,439	169	1,528	68	1,396	621	236	ĩ	239,714	498	240,212
		Salaries \$	Payroll tax & frince henefits))	# 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Dartificant incentings	Subcontractors		Occupancy	Professional fees	Thenrance	Equipment rental & repairs	Telenhone	Travel	Dues & subscriptions	Supplies	DOST PRODUCE	Printing	0 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	Meetings	Professional education	Miscellaneons	Folder occion to the	411	Depreciation	Total functional expenses \$

NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2013

Total Expenses 1,204,482	315,744	5,3	34,654	154,209	13,406	0	16,710	3,461	10,096	-	4,696		11,235	9 9	, 04	9	1,987,508	6,899	\$ 1,994,407
Total \$ 229,069	60,048	982	4,392	32	5	96	3,178	658	1,920	096	893	9	2,137	1,457	6,916	5,0	371,180	1,312	\$ 372,492
Supporting Services Fund Raising	28,234	462	4.392		1,199	1,865	1,494	309	903	451	420	31	1,005	685	6,775	ì	171,003	617	\$ 171,620
Management & General \$ 121,364	31,814	520	1 1	2	v M	\vdash	1,684	1,064	1,017	509	473		1,132	772	141	5,073	200,177	695	\$ 200,872
2013 Total 975,413	255,696	23,195	34,654	4 (10,856	00	53	8,554	8,176	4,087	3,803	283	*	, 20	1,133	1	1,616,328	5,587	\$ 1,621,915
Legal \$ 223,431 \$	58,571 282,002	958	8.0	28,606	2,487	3,868	3,100	1,959	1,873	936	871	65	2,084	1,422	259	П	331,836	1,280	\$ 333,116
Program Services Urban Assets \$ 110,258	28,903	473	II C	14,116	34/ 1,227	1,909	1,530	7967	924	4 62	430	32	1,028	701	129	1	169,343	632	\$ 169,975
Workforce Development \$ 383,206	100,454	23,195	34,654	49,062	1,207	6,634	5,316	3,361	3,212	1,606	1,494	111	3,575	2,438	445	Ü	731,204	2,194	\$ 733,398
Equal Justice \$ 258,518	67,768	1,109	R S	33,098	814			2,267	2,167	1,083	1,008	7.5	2,411	1,645	300	ľ.	383,945	1,481	\$ 385,426
Salaries	Payroll tax & fringe benefits	Direct program Particibant incentives	Subcontractors	Consultants Occupancy	Professional fees Tusurance	Equipment rental & repairs			bues & subscriptions Supplies	Postade	Printing	Web site	Meetings	Professional education	Miscellaneous	Federal excise tax		Depreciation	Total functional expenses

NEW JERSEY INSTITUTE FOR SOCIAL JUSTICE STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2014 AND 2013

		2014		2013
Cash flows from operating activities Decrease in net assets Adjustments to reconcile decrease in net assets to net cash used in	\$	(377,588)	\$	(27,581)
operating activities: Depreciation Gains on investment securities		4,506 (343,251)		6,899 (753,006)
(Increase) decrease in: Grants receivable Accounts receivable Prepaid expenses		10,636 (125,210) (24,347)		18,423 (4,730) 15,100
<pre>Increase (decrease) in: Accounts payable & accrued expenses Grants received in advance</pre>	1	37,800 229,354	9 - 1/ =	10,509 11,128
Cash used in operating activities		(588,100)		(723,258)
Cash flows from investing activities Proceeds from sale of investment securities Acquisition of investment securities		1,206,282 (649,211)	ê <u>-</u>	1,962,115 (1,075,378)
Cash provided by investing activities	-	557,071		886,737
Net (decrease) increase in cash & cash equivalents		(31,029)		163,479
Cash & cash equivalents Beginning of year	-	697,893		534,414
End of year	\$=	666,864	\$;	697,893
Supplemental disclosure Cash paid for unrelated business income tax	\$	6,751	\$	5,073

(1) Summary of Significant Accounting Policies

Nature of activities

New Jersey Institute for Social Justice (the Institute), a public charity, is a Newark-based urban research and advocacy organization dedicated to the advancement of New Jersey's urban areas and residents. Established in 1999, the Institute's programs focus on expanding access to economic opportunity for low-income and minority residents of Newark and other urban areas of the state; promoting local, regional and state government that is effective, equitable and accountable to the concerns of urban residents and their communities; and ensuring the civil rights and other basic entitlements of minorities and low-income individuals in the state. The Institute advances this nonpartisan agenda through policy-related research and analysis, development and implementation of model programs, advocacy efforts and sustained public education.

Basis of presentation

In accordance with generally accepted accounting principles, the Institute reports its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of September 30, 2014 and 2013, the Institute has only unrestricted net assets.

Board designated unrestricted net assets

Prior to fiscal year 2005, the Institute's revenues were derived primarily from the Alan V. and Amy Lowenstein Family Foundation. The funds were received as investment securities and have been designated by the Board of Trustees to provide ongoing support for programs and operations. Assets are released to programs and operations as determined by the Board of Trustees.

Cash & cash equivalents

The financial statement item "cash & cash equivalents" consists of demand deposits, including money market funds, in depository financial institutions and highly liquid investments in money market funds.

Investment securities

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the statement of activities.

Contributions

Contributions received are recognized as revenue when pledged. Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the existence and/or nature of any donor-imposed restrictions.

Grants

Grants are recorded as revenue during the period for which the funds are intended or the related activity occurs. Amounts received in advance are deferred into the intended period. Grants are defined as the receipt of funds where the grantor expects provision of certain services of commensurate value.

Premises & equipment

Acquisitions of premises and equipment with estimated useful lives in excess of one year are capitalized and depreciated over the estimated useful life of each asset. Leasehold improvements are amortized over the life of the asset or the length of the lease, whichever is shorter.

Functional expenses

Expenses are charged to each program based on direct expenditures incurred. Any expenses not directly chargeable are allocated to programs and supporting services based on applicable rates determined by management.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Concentrations of credit and funding risk

Financial instruments

Financial instruments that potentially expose the Institute to concentrations of credit and market risk consist primarily of cash, cash equivalents, and investment securities. Cash and cash equivalents are placed in high-quality financial institutions or money market funds, and credit exposure is deemed to be limited to any one institution. The Institute did not experience any losses on cash and cash equivalents during the years ended September 30, 2014 and 2013.

Investment securities

Investment securities consist of equity securities, mutual funds, index funds, and real estate investment trusts. Investment securities with readily determinable market values are carried at fair value; all investment securities are subject to market fluctuations. Future losses may be incurred in the event of a decline in fair value.

Funding

During the year ended September 30, 2014, the Institute received approximately 10% of its funding from one contribution; the remaining revenue sources were diversified with no more than 9% derived from a single source. During the year ended September 30, 2013, the Institute received approximately 10% of its revenue from one contribution; the remaining revenue sources were diversified with no more than 7% derived from a single source.

Fair value of financial instruments

Financial instruments are carried at fair value which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is determined using three levels of inputs:

- <u>Level 1</u> Valuations based on quoted prices in active markets for identical assets. Valuations are based on quoted prices that are readily and regularly available in the active market.
- Level 2 Valuations based on one or more quoted price for investments that are not exchange-traded but for which all significant inputs are observable, either directly or indirectly, and for which transaction activity is unrestricted and occurs on a regular basis.
- <u>Level 3</u> Valuations based on inputs that are unobservable and significant to the overall fair value measurements.

The following valuation techniques are used for asset measured at fair value:

Cash equivalents - The carrying value approximates fair value due to its short term nature. Cash equivalents, defined as highly liquid dollar-denominated funds, are classified as Level 1 investments.

Equity securities - Investments in equity securities are measured at fair value using the quoted market price and are classified as Level 1.

Mutual funds - Investments in equity and bond exchange-traded funds are measured at fair value using the quoted market prices and are classified as Level 1. Investments in mutual funds traded over the counter are classified as Level 2.

Index funds - Investments in index funds are exchange-traded and are classified as Level 1.

Real estate - As a contribution, NJISJ received an investment interest in a limited partnership and a corporation which own a parcel of real estate which is actively leased. The fair value has been estimated using the net present value of estimated future cash flows based on the terms of the underlying property's lease. The fair value is classified as Level 3.

Accounting for uncertainty in income taxes
The Institute's accounting policy is to disclose contingencies relating to
uncertain tax positions when a liability is probable and estimable. The
Institute is not aware of any violation of tax status or exposure to
uncertain tax positions that could require disclosure or which could affect

its liquidity or future cash flows.

New accounting pronouncements
The newly enacted accounting pronouncements will not have a material effect on the Institute.

(2) Investment Securities

As of September 30, 2014 and 2013, investment securities consist of the following:

	Fair	
	<u>Value</u>	<u>Cost</u>
September 30, 2014		
Equities	\$3,182,098	\$2,425,643
Bond mutual funds	1,439,287	1,476,518
Equity mutual funds	508,497	312,010
Equity index funds	928,410	. 783,333
Commodity index funds	315,433	439,676
Interest in real estate limited		
partnerships	<u>150,083</u>	<u>150,083</u>
-	\$ <u>6,523,808</u>	\$ <u>5,587,263</u>
	-	
September 30, 2013		
Equities	\$3,280,970	\$2,513,761
Bond mutual funds	1,427,448	1,471,821
Equity mutual funds	528,116	338,010
Equity index funds	1,003,241	894,476
Commodity index fund	347,770	439,676
Interest in real estate limited		
partnerships	<u> 150,083</u>	150,083
-	\$6,737,628	\$ <u>5,807,827</u>

(3) Operating Lease Commitments

The Institute is obligated under the terms of leases for office space and certain equipment as follows:

Year ending September 30	
2015	\$106,860
2016	106,860
2017	55,461
2018	609
	\$ <u>269,790</u>

Rent expense totaled \$107,087 and \$107,667 for the years ended September 30, 2014 and 2013, respectively.

(4) Retirement Plan

The Institute sponsors a 401(k) profit sharing plan covering substantially all full time employees. Contributions to the plan are at the discretion of the Board of Trustees. For the years ended September 30, 2014 and 2013, contributions to the plan totaled \$39,818 and \$52,990, respectively.

(5) Income Tax Status

The Institute qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, has no provision for income taxes except for unrelated business income tax applicable to certain investment income. All applicable returns for the exempt organization are filed in a timely manner; all payments for unrelated business income tax are made in a timely manner. The Institute is liable for payment of payroll taxes as an employer; all such amounts are paid in a timely manner as required by state and federal regulations.

(6) Board-Designated Endowment

Since inception of the Institute, the Board of Trustees has designated certain contributions and bequests as a general endowment fund to support the mission of the Institute. Since the endowment resulted from an internal designation and not a donor-imposed restriction, it is classified and reported as unrestricted net assets.

Amounts are released from the board-designated endowment as required to support operating activities. As the Institute's program services mature and the associated revenues expand, the Institute expects to release smaller amounts from the endowment. The Institute plans to allow its endowment to grow where investment income will enhance operating activities.

To achieve that objective, the Institute has adopted an investment policy that attempts to maximize total return consistent with an acceptable level of risk. Endowment assets are invested in a well diversified asset mix which includes equity and debt securities, mutual funds, and real estate investment partnerships. The intended result is a consistent inflation-protected rate of return that has sufficient liquidity to make needed annual distributions while growing the endowment if possible. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment fund; investment assets and allocation thereto is managed to provide an acceptable level of risk.

(7) Recurring Fair Value Measurements

The Institute has provided fair value disclosure information for relevant assets in these financial statements. The following tables summarize assets which have been accounted for at fair value on a recurring basis as of September 30, 2014 and 2013, along with the basis for the determination of fair value:

	<u>Level 1</u>	<u>Level 2</u>	Level 3	Total
September 30, 2014				
Equity securities	\$3,182,098	\$ =	\$ -	\$3,182,098
Bond mutual funds	14	1,439,287	· _	1,439,287
Equity mutual funds	-2	508,497	-	508,497
Equity index funds	2	928,410	_	928,410
Commodity index funds	_	315,433	_	315,433
Real estate	_	520,100	150,083	
Real escace	\$3,182,098	\$3,191,627	\$150,083	\$6,523,808
	Q <u>3,102,030</u>	4 <u>572527027</u>	T === 7 ===	
September 30, 2013				
Equity securities	\$3,280,970	\$ =	\$ -	\$3,280,970
Bond mutual funds	-	1,427,448	-	1,427,448
Equity mutual funds	_	528,116	_	528,116
Equity index funds	_	1,003,241	-	1,003,241
Commodity index funds	_	347,770	_	347,770
<u>-</u>		547,770	150,083	•
Real estate	42 000 070	d2 20C E7E	\$150,083	The street being
	\$ <u>3,280,970</u>	\$ <u>3,306,575</u>	\$130,003	70,131,020

For applicable assets, NJISJ values such assets using quoted market prices in active markets for identical assets to the extent possible (Level 1). To the extent that such market prices are not available, NJISJ next attempts to value such assets using observable measurement criteria, including quoted market prices of similar assets and liabilities in active and inactive markets and other corroborated factors (Level 2). In the event that quoted market prices in active markets and other observable measurement criteria are not available, NJISJ develops measurement criteria based on the best information available (Level 3).

(8) Special Events

During the years ended September 30, 2014 and 2013, NJISJ held spring events with the following results:

	2014	2013
Gross revenue	\$217,985	\$305,950
Direct expense	(<u>79,730</u>)	(84,126)
-	\$ <u>138,255</u>	\$221,824

(9) Management Evaluation of Subsequent Events

Management has evaluated subsequent events through December 29, 2014, the date which the financial statements are available to be issued.



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Independent Auditor's Report

To the Board of Trustees New Jersey Institute for Social Justice

I have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New Jersey Institute for Social Justice (NJISJ), as of and for the year ended September 30, 2014 and the related notes to the financial statements and have issued my report thereon dated December 29, 2014.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered New Jersey Institute for Social Justice's internal control over financial reporting (internal control) to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, I do not express an opinion on the effectiveness of the NJISJ's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit, I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the organization's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Jamus M. Wood

December 29, 2014 Hillsborough, NJ